

# Simon James

## Program Executive Director



Based in North Vancouver, British Columbia, Canada

Phone: 1-604-314-4834

Email: simon.james@avantage.com

With nearly 40 years of experience in project and program management, predominately in the technology industry, my expertise includes building project teams & PMOs, supporting senior stakeholders and identifying business risk management strategies including mission critical operational support strategies. My focus is to provide practical problem solutions, which acknowledge all stakeholders whilst being cognizant of business constraints (including budgetary ones).

My vendor and contract management consulting experience has allowed me to provide professional level service in numerous contract negotiations, escalations and problem resolutions. With a strong background in the private and public sectors I am able to execute tactical and strategic plans for large corporations. I directly interface with Legal, IT Specialist, Finance, Privacy and Security experts to ensure approvals, compliance and business objectives are achieved with an acceptable level of risk.

I've also been a Project Management Mentor for many years and I am particularly passionate about helping team members who are keen on developing skills and experience within their organization.

### Select Accomplishments

**Build PMOs** to support large, complex projects including team recruiting and building as well as appropriate governance.

**Negotiates complex IT contracts** that meet a business's critical operational requirements.

**Collaborative leader and coach** enjoy working towards big goals and achieving wins together.

**Evaluates new technologies** that span multiple platforms to integrate with existing business solutions.

**Understands relevant standards and practices** for public sector competitive bidding processes

### Professional Highlights

- Built ERP recovery PMO for a \$4bn corporation when the original implementation stopped the entity trading (affecting share price).
- Built Programs for 2 different entities to implement Microsoft O365 globally.
- Led commercial systems development for SAP. implementation in Europe.
- Worked on Province wide IT outsourcing IBM/TELUS solution.
- Provided program and project consulting and technical services to:
  - **Methanex**
  - **Finning International**
  - **TELUS**
  - **Allied Domecq**
  - **UBC**



### About avantage

For 12 years, Avantage has been building a trusted brand, engagement by engagement. We are privileged to serve the organizations we work with, that include some of the most recognized brands in the world.

Our growth strategy is based on providing the specialized skills required to help our leading enterprise clients adopt the modern capabilities required to compete and innovate in a disruptive world. With a results based approach, we combine great people with advanced IP, tools and systems, that positions us a notch above in a highly competitive marketplace.

